

May, 2008

Dear Sir or Madam,

As of May 1, 2008 Ericsson's Enterprise Communication Business is part of Aastra. This acquisition presents a whole new boost of energy and an exciting and broader portfolio of enterprise communication solutions to meet your needs.

As our customer, you will notice the difference. First of all, our commitment is now totally focused on enterprise communications. We fuel our success with quality, value and innovation and a passionate attitude towards satisfying customers and partners.

We can now increase our competitiveness and offer more to you as a customer because we will be able to:

- Support you with a fast, flexible and responsive global and local presence
- Protect your existing technology investments, while offering an easy migration path to the best new technologies.
- Help you improve your business processes with a broad portfolio of solutions and a smooth path to IP and Unified Communications.

We will build on the success of Ericsson's Enterprise business by protecting customer's existing investments in products and offerings. It is a part of our strategy and we have a proven track record of building on the product portfolio of acquired companies.

We will offer a continuous migration path for the MX-ONE and SME portfolio as well as the relevant applications. We believe this approach will ensure the longevity of the customers' existing solutions while enabling customers to plan for the adoption of the latest innovations with minimal of risk or disruption.

We do not have any plans to discontinue any product, services or support in the current portfolio and plans to continue the course of the roadmaps. We are also committed to transferring the expertise and competence from Ericsson and will continue to leverage the current GO-TO market model for its sales activities.

We are a global company at the forefront of the Enterprise Communication market. Aastra develops and delivers innovative and integrated solutions that address the communication needs of businesses small and large around the world with its sole focus being Enterprise Communications.

As our valued customer, you will benefit from a combined know-how and portfolio from both former Ericsson and Aastra. By selecting Aastra you are already moving towards the future, through a broad portfolio of solutions and a smooth path to IP and Unified Communications.

We will endeavor to ensure that you are continuously provided with information that is relevant to your business. However, if you require any further information, please do not hesitate to contact your local representative.

Yours sincerely,



Tony Shen
CO-CEO
Aastra Technologies Ltd.